



CAPABILITIES STATEMENT



JMJ Consultants, Inc. is a Detroit-based, SBA 8(a), DOT-DBE, and MBE certified Michigan firm delivering federal technology and management consulting, ServiceNow & SAP implementation, training, and digital transformation — backed by 20+ years of SME-led delivery across IT modernization, software integration, and the full acquisition lifecycle.



Company Data

- **DBA:** JMJ Propulsion Labs
- **Legal:** JMJ Consultants, Inc.
- **UEI:** HK3PWP4XX17 | **CAGE:** 8FPK5
- **Certifications:** SBA 8(a) (Active), DOT DBE, MBE
- **HQ:** Green Garage, 4444 2nd Ave, Detroit, MI 48201
- **Email:** info@ConsultJMJ.com
- **Year Estd:** July 25, 2018, | State of Incorporation: Michigan
- **Business Structure:** S-Corp
- **SBA Certified:** May 4, 2023 – May 4, 2032

Core Competencies

Strategic IT, management consulting, and managed services for federal, state, and enterprise clients:

- **ServiceNow Implementation:** End-to-end SNOW design, ITSM/ITOM/HRSD/CSM workflows, managed support, first-mover release adoption.
- **SAP Advisory & Integration:** Implementation, upgrades, custom integration, ERP & supply-chain modules.
- **Federal IT Architecture:** Solutions aligned to FEA and DoDEA; systems integration, modernization, RFID/sensor integration.
- **Training & Certification:** PM, PgM, ServiceNow, and SAP certification pathways.
- **Cybersecurity & Compliance:** CMMC Level 1 self-assessed; FAR 52.204-21 compliant; NIST SP 800-171, 800-161r1, 800-207 aligned; CMMC L2 roadmap

Differentiators

- **8(a) Sole-Source Eligible through May 4, 2032** — set-aside ready.
- **20+ Years** delivering federal & enterprise IT and consulting.
- **SLA-Backed:** severe-penalty SLA clauses; **1-hour incident response guarantee.**
- **ServiceNow & SAP Specialists:** first movers on every new release.
- **2x Industry-Standard Annual Training** for every consultant.
- **Free Post-Contract Upgrades** on all proprietary software.
- **Bi-Coastal Footprint:** Detroit (HQ) + Laguna Hills, CA.

Past Performance

- **ServiceNow Enterprise Deployment:** Workflow automation, ITSM, and sustained managed services for government and commercial clients.
- **SAP Integration & Lifecycle:** ERP implementation, upgrades, and PM/PgM certification training.
- **SIGMA (Statewide Integrated Governmental Management Applications) — ERP Modernization Program:** one of the largest state government IT transformation programs in Michigan history.
- **Federal IT Modernization:** Architecture and software upgrade support aligned to FEA/DoDEA frameworks.

NAICS Codes

541512 — Computer Systems Design Services (*Primary*) 541511, 541513, 541519, 541611, 541618, 541690, 541715, 611420, 611430, 518210, 541990

PSC Codes

D302, D307, D308, D310, D316, D399, R408, R425, U012, U099

Government Points of Contact

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