https://www.consultjmj.com

CAPABILITIES STATEMENT





JMJ Consultants, Inc. is a Detroit-based, SBA 8(a) certified Michigan firm delivering IT program and project management, PMO governance, enterprise systems implementation and AI solutions for commercial, state and federal clients — led by a former CIO with 25+ years of multi-vendor program delivery.



Company Data

- **DBA:** JMJ Consultants | **Legal:** JMJ Consultants, Inc.
- **UEI:** HK3PWPK4XX17 | **CAGE:** 8FPK5
- **Certifications:** SBA 8(a)
- **HQ:** 4444 2nd Ave, Ste 5012, Detroit, MI 48201-1216
- **Email:** info@teamjmj.com
- **Established:** July 25, 2018 | **State:** Michigan
- **Business Structure:** C Corporation
- **SAM.gov:** Active | **State vendor:** SIGMA VSS VS0148273
- **Contract types:** Subcontract, C2C, T&M, FFP

Core Competencies

IT program management, PMO governance and enterprise systems delivery:

- **AI Architecture & Solutions:** design and delivery of AI solutions using Microsoft Copilot, Claude and Google AI Studio.
- **Program & Project Management:** charters, integrated schedules, budgets and forecasts, risk/issue control, change requests, executive reporting.
- **PMO Governance:** methodology and stage gates (State of Michigan SUITE; GM SDP21; JMJ SDM), KPI dashboards, steering committees.
- **ITSM & COTS/SaaS Implementation:** ServiceNow and BMC Remedy ITSM, ERP (CGI Advantage), integrations and data migration; ServiceNow and SAP vendor training courses completed.
- **Test & Integration Management:** end-to-end, integration and UAT; defect management (IBM RTC/RQM).
- **Multi-Vendor Management:** SOWs, RFP support, deliverable review and acceptance.
- **Cybersecurity & Compliance:** CMMC Level 1 Self-Assessment; NIST SP 800-171 practices, System Security Plan, POA&M management.

NAICS Codes

541519 — Other Computer Related Services *(Primary)*; 541511, 541512, 541611, 541618, 541690, 541990, 513210

Differentiators

- **Former CIO leadership;** 25+ years in multi-vendor enterprise and government programs.
- **State of Michigan DTMB** delivery experience.
- **JMJ SDM:** JMJ's own delivery methodology.
- **Tools:** Clarity PPM, MS Project, ServiceNow ITBM.
- **Agile Master (SAMC), ITIL** and DoD CUI-trained personnel.
- **U.S. Presence:** Detroit, MI (HQ); California registered office.

Past Performance (as Subcontractor)

BMC Software, Expert Services (2021–2023)
Project management for BMC Remedy ITSM engagements at BNY Mellon and Blue Cross Blue Shield of Alabama.

PACCAR / ORRBA (via Agile Technologies, 2019–2021)
Agile delivery, program planning, budgeting/forecasting and capacity planning.

3M (via Cognizant, 2018–2019)
PMO governance and process standards across the enterprise portfolio.

Key Personnel Experience

Southern California Edison (2017–2019)
Senior PM for SaaS implementation and integration: data migration, SOAP/REST integrations, workflow automation, Problem and Change Management.

State of Michigan DTMB – SIGMA ERP (2016–2017)
One of eight Senior PMs on the statewide program; integration across 19 agencies; MDHHS Test Manager over 13 subsystems.

General Motors Global Supply Chain (2000–2008)
Senior PM for procurement, logistics and supplier systems; contributed to the SDP21 lifecycle methodology.

Key Personnel Experience reflects work performed by JMJ's principal before JMJ's founding (July 2018) or through other firms; it is not JMJ corporate past performance. JMJ has performed as a subcontractor, not as a prime contractor.

Points of Contact

President
Oscar A. Netto
P: (248) 722-0054 | E: info@teamjmj.com

Director of Strategy
Steff MayAnne
P: (213) 537-2747 | E: sma@teamjmj.com